



Powerful Presentation Skills

1 Session –

1-2 Hours of Interactive Training

No matter what your role, the power and impact of a clear, persuasive presentation style is your most effective business ally...whether you're in front of one or 100 people. Learn to skillfully present your ideas with impact and confidence! This course is a truly innovative, practical approach to mastering the fundamentals of presentations. Present with confidence, you can do it!

Benefits

- You will have the confidence to communicate your ideas in your style.
- Your new skills will generate meaningful results - people will respond to you more positively.
- You will be able to identify your audience and know the best approach for success.

About The Author

Neil Poindexter is a compelling and highly regarded expert in the training field. He has successfully taught thousands of people worldwide to be effective and powerful communicators. Neil focuses on practical, easy-to-understand principles that you can put to work today. His targeted training is certain to provide you with dynamic tools to hone your speaking skills, whether you are a novice or a seasoned pro.

Session 1

Section A: Getting Started

- Introduction
- Audiences
- Attention

Section B: Presentation Style

- Your Personality Type
- Personality Types
- Out of the Gray Zone
- Presentation Flowchart
- 3 Presentation Models
- To Speak or Not to Speak

Section C: Presenting Your Material

- What Disarms an Audience
- What Arms an Audience
- Rapport
- Exchange of Needs
- Humor
- Interruptions
- NLP

Section D: Tips & Tactics

- Powerful Negotiation
- Leading a Meeting
- Tips for the Voice
- Fear Factor
- Conclusion